



Fishman Flooring Solutions
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Press Release

Fishman Flooring Solutions Honors Mapei and Futura's Doug Mayeux for Business Excellence in 2018

BALTIMORE, MD., April 22, 2019 – Fishman Flooring Solutions, a distributor of flooring and flooring installation products, has named Mapei, which manufactures products ranging from surface preparation and adhesives to grouts and mortars, its *Vendor Partner Award* for 2018. Recipients of the award must demonstrate the highest standards for training Fishman's sales team, its customers and general contractors in the proper use of the vendor's products. They must also provide superior marketplace support for those products.

Fishman has also recognized Doug Mayeux, regional sales manager at Futura Industries, with the 2018 *Fishman Spirit of Excellence Vendor Representative Award*. He was cited for his in-depth knowledge of Futura products and outstanding service to Fishman, both of which have contributed to the firm's growth. Futura Industries is the largest manufacturer of aluminum flooring trims in the U.S.

"At Fishman, our business success is predicated on delighting every customer every day with every transaction," said Greg Vale, Fishman vice president of sales. "That can only be accomplished when our vendor partners, like Futura's Doug Mayeux and Mapei, provide us with the best products, superior product knowledge and the highest levels of service in the industry, so we can add value to our customers' businesses."

Two Fishman team members have also been honored for their contributions to the company's success. Scott Woodson, territory business manager for central Pennsylvania, was named Fishman's 2018 *Business Manager of the Year* based on exceeding his sales goals last year. In addition, Bill Mabeus, Fishman executive vice president, was recognized with the inaugural Fishman *Hall of Fame* award for unparalleled sales leadership, which he has exhibited over his more than three decades with the firm.

The awards were presented at Fishman's annual sales meeting held April 15-17, 2019 in Baltimore, Maryland. Thirty-three vendors and more than 40 members of the Fishman sales team participated in the event. *Fishman Flooring Solutions, headquartered in Baltimore, Maryland, is the "Solutions Provider" distributor of flooring and flooring installation products. It has approximately 250 employees and 37 branches serving Delaware, Georgia, Indiana, Kentucky, Maryland, New Jersey, North Carolina, Ohio, Pennsylvania, South Carolina, Tennessee, Virginia, West Virginia and the District of Columbia. The firm, a division of L. Fishman & Son, Inc., distributes more than 36,000 products for approximately 75 vendor partners. For more information, please go to www.lfishman.com.*