



Fishman Flooring Solutions
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Press Release

Greg Vale Joins Fishman Flooring Solutions as Vice President of Sales

BALTIMORE, MD., September 4, 2018 – Fishman Flooring Solutions, a leading distributor of flooring and flooring installation products, has announced that Greg Vale has joined the company as Vice President of Sales, effective today. Vale was previously Senior Vice President of Sales and Marketing for J.J. Haines, which he joined in 2000 as an architectural design specialist.

“Greg Vale brings impeccable credentials, an untarnished reputation and broad sales experience in the flooring marketplace to Fishman’s management team,” said Executive Vice President Bill Mabeus, who heads the Fishman sales function. “Our growth curve over the past several years has been steep and the addition of Greg to our team will strengthen our ability to grow and manage our sales today, as well as into the future.”

Fishman’s recent growth has been organic, according to Mabeus. This is reflected in the relocation of its branch and expansion of its warehouse in Charlotte, North Carolina in August 2018; the expansion of its Baltimore headquarters in March 2018; and the expansion of its Columbus, Ohio branch and warehouse in September 2017. In addition, Fishman opened new branches in Nashville, Tennessee in March 2018 and Knoxville, Tennessee in March 2017.

Vale will initially be responsible for leading the Fishman sales team, acquisition of solutions-based products and management of some brands. He will also work with Fishman senior managers to develop future leaders for the business.

Vale received a degree in business management from the University of Central Florida in 1995 and recently completed an executive education program at the Center for Creative Leadership in Greensboro, North Carolina. He and his wife Jackie reside with their two sons near Raleigh, North Carolina.

Fishman Flooring Solutions, headquartered in Baltimore, Maryland, is the “Solutions Provider” distributor of flooring and flooring installation products. It has approximately 235 employees and 36 branches serving Delaware, Georgia, Indiana, Kentucky, Maryland, New Jersey, North Carolina, Ohio, Pennsylvania, South Carolina, Tennessee, Virginia, West Virginia and the District of Columbia. The firm, a division of L. Fishman & Son, Inc., distributes more than 36,000 products for approximately 75 vendor partners. For more information, please go to www.lfishman.com.