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Press Release

Fishman Flooring Solutions Expands Operations in Tennessee to Better Serve Customers and Drive Growth in New Markets

BALTIMORE, MD., March 6, 2017 – In response to the growth of its business in Eastern Tennessee and to facilitate expansion into adjoining markets, Fishman Flooring Solutions, a leading distributor of flooring and flooring installation products, has opened a new branch and warehouse in Knoxville, Tennessee effective immediately. The facility, which took more than six months to construct, features a large customer showroom and the warehouse is equipped with loading docks and drive-in capability specifically designed to improve the efficiency and effectiveness of Fishman's shipping operations.

"Two fundamental principles drive our strategy for investing in bricks and mortar," said Bob Wagner, president and CEO of Fishman Flooring Solutions. "First, the investment must improve our ability to delight our customers. Second, the investment must enable us to grow our current business and position us to expand into new markets or through acquisition. The Knoxville branch and warehouse meet both of those criteria."

The new facility benefits customers in several ways, according to Wagner. Among them are its accessibility from all major interstate highways in the Knoxville area, making it easier for customers to pick up orders. In addition, the large branch and showroom enable Fishman to offer customers an expanded, ready-to-purchase product line. Finally, Fishman will service its Johnson City, Tennessee branch from the Knoxville warehouse, ensuring a consistent flow of flooring installation products to its Johnson City-area customers.

The Fishman Knoxville branch will be managed by Shanea Burnett, who has more than 20 years of customer service experience.

Fishman Flooring Solutions, headquartered in Baltimore, Maryland, is the "Solutions Provider" distributor of flooring installation products. It has approximately 200 employees and 35 branches serving Delaware, Georgia, Indiana, Kentucky, Maryland, New Jersey, North Carolina, Ohio, Pennsylvania, South Carolina, Tennessee, Virginia, West Virginia and the District of Columbia. The firm,a division of L. Fishman & Son, Inc., distributes more than 36,000 products for 75 vendor partners. For more information, please go to www.lfishman.com.