



# Mid Atlantic Floor Covering Association

Hello Fellow Mid-Atlantic Flooring Association Member!

It's Membership renewal time! 2016 is shaping up to be a decent year in our industry, and as the year winds down, we are all looking forward to gathering and networking on December 5th at the Center Club in Baltimore. 2017 will be a year of transition for the Association. First, the WFCA has completely revised their membership dues schedule, and we are no longer able to offer a joint membership as in years past. As a result, if you rejoin by December 31, we have reduced our Membership fee to \$199.00! The second major change is that yours truly will transition back to the Board -so that the next younger generation, gets to take the helm of our group. Our new officer line up will be selected for slate approval by our nominating committee shortly, and will be voted upon at the December meeting.

As I reflect on my 2 years as President, now more than ever, especially given the upcoming election, the Association will be more meaningful than ever. Government regulation of our industry, especially at the federal level, will be a major concern to most dealers. We want to expand more training, and more networking thru our Association. We also want our Association to be more meaningful in both Pennsylvania and Virginia.

So what I will tell you again is that there IS strength in numbers, and that there has never been a better time for us to have a strong Association.

Please consider spending your time, effort, or money supporting our Association, now 115 Members strong. I am asking you, if you have not already done so, please renew your annual Membership for 2017 for a very nominal \$199.00 -prior to December 31.

Thank you in advance for your support.

Chuck Bode  
Association President

**P.O. Box 5724 • Fredericksburg, Virginia 22403 • 877-896-3605**  
**[www.MidAtlanticFloorCoveringAssoc.com](http://www.MidAtlanticFloorCoveringAssoc.com)**



# Mid Atlantic Floor Covering Association

## 2017 Dealer Membership Application

☐ ~~\$295~~ \$199 **Join today and save!** *Payment must be received by December 31<sup>st</sup>*

☐ New Member

☐ Renewal

### The Value of Membership:

Advocacy for Industry and State Issues

Educational Seminars

Social Events

Peer to Peer Networking

Strong Partnership with our Associate Membership

Your Name: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Website: \_\_\_\_\_

CC# \_\_\_\_\_ Exp Date: \_\_\_\_\_ Sec Code: \_\_\_\_\_

Name on Card: \_\_\_\_\_

Please submit completed paperwork along with payment information or check to:

**\*\*P.O. Box 5724 Fredericksburg, VA 22403\*\***

Or fax to: 877-854-9607 All Major Credit Cards Accepted Our E-mail: [mdnvafa@msn.com](mailto:mdnvafa@msn.com)

Due to the restructuring of WFCFA memberships, our Association is no longer able to include the joint membership.

**OUR MISSION:** It is the general purpose of the Mid Atlantic Floor Covering Association., a non-profit organization to install and maintain good and fair business practices in the floor covering community in the Mid Atlantic region. The Association exists to help foster an atmosphere in which retailers, wholesalers and manufacturers in our industry can work together to raise the level of professionalism through education throughout our area, and work with one another to create an atmosphere where we can thrive and make an honest profit.

As a member of this Association, we will support its aims and purposes and all the bylaws and policies.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**P.O. Box 5724 • Fredericksburg, Virginia 22403 • 877-896-3605**  
**[www.MidAtlanticFloorCoveringAssoc.com](http://www.MidAtlanticFloorCoveringAssoc.com)**



# Mid Atlantic Floor Covering Association

## Top Reasons to Join the Mid Atlantic Floor Covering Association...

- ✓ **Industry Networking**- Get to know your fellow dealers personally. As an added bonus, meet the top guys of the most important vendors in the industry. Share best practices. Plus, you might actually end up liking your competition. ....
- ✓ **A Voice to be Heard!** Do you realize the immediate past President of the Association is now a State Delegate in Maryland who is on the committee that oversees the Department of Labor, Licensing and Registration?
- ✓ **Another Voice to be Heard**- Do you realize that the Association has one of the top, most effective government lobbyists on retainer to represent our interests as required? Bruce Bereano is the REAL DEAL
- ✓ **Strength in Numbers**- Do you realize the State of Maryland tried to STOP your company from using 1099 labor subcontractors, to re-classify them as employees, and that the Association was able to defeat that effort? Help us withstand these burdensome laws in Virginia and Pennsylvania. Also, our Association hopes to work with the resources of the WFCA to help fend off the Federal Department of Labor on this issue.
- ✓ **Geography**- The Association has had a recent name change and is now called the Mid-Atlantic Floor Covering Association. In doing so, we have added Pennsylvania! The more Members, the stronger force we are. Most people don't realize we are the 2nd largest Floor Covering Association in the United States.
- ✓ **Excellent Training**- Thru out the year, Roland Thompson handles technical training sessions that will help make your Company more professional. The Association promotes educational learning in our industry so that we can all run our business more professionally. If you have a specific training need, reach out to Association and we will assist you with setting that up.
- ✓ **Have Access to Tremendous Resources**. Concerned about the Lumber Liquidator formaldehyde in laminate debacle and how it might affect your business? The Association is on top of these type issues and has the resources to help you.
- ✓ **Attend Industry Functions**. The Association has 2 or 3 events annually where you have an opportunity to socialize with your industry peers, such as our industry-wide annual golf outing and our "end of year" industry gathering.
- ✓ **Give Back to the Industry You Have Chosen**. Why not leave a legacy in your chosen profession? Have something to offer to the Membership? What better way than the Association to give of your time, effort, or money to help elevate our entire industry? A rising tide raises all ships!